

FOSS United Industry Partnership Opportunities

Empowering FOSS in India

**FOSS
UNITED**

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Introduction

**FOSS United Foundation:
Empowering FOSS in India**

**Established in 2020 as a non-
profit organisation**

**Aim to build quality FOSS for
public good**

**Grassroots support to the FOSS
Community and Projects**

**9+ Industry Partners and
welcoming more**

**Promotes Tinkering and Hacking
Culture on College Campuses**

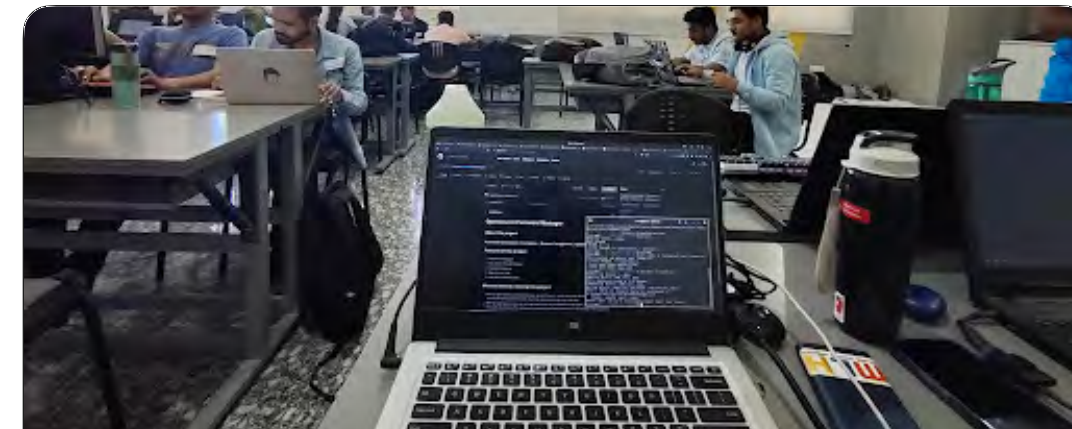
Our Philosophy



FOSS Principles



**Freedom to use, study,
and modify**



**Open source code
accessible to all**



**Developed by a diverse
community**



**Built for sustainability and
future generations**

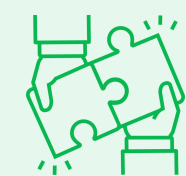
FOSS's Impact



Freedom



Transparency



Collaboration



Sustainability

Programs at FOSS United

Empowering Through Diversity of Programs



FOSS Grants



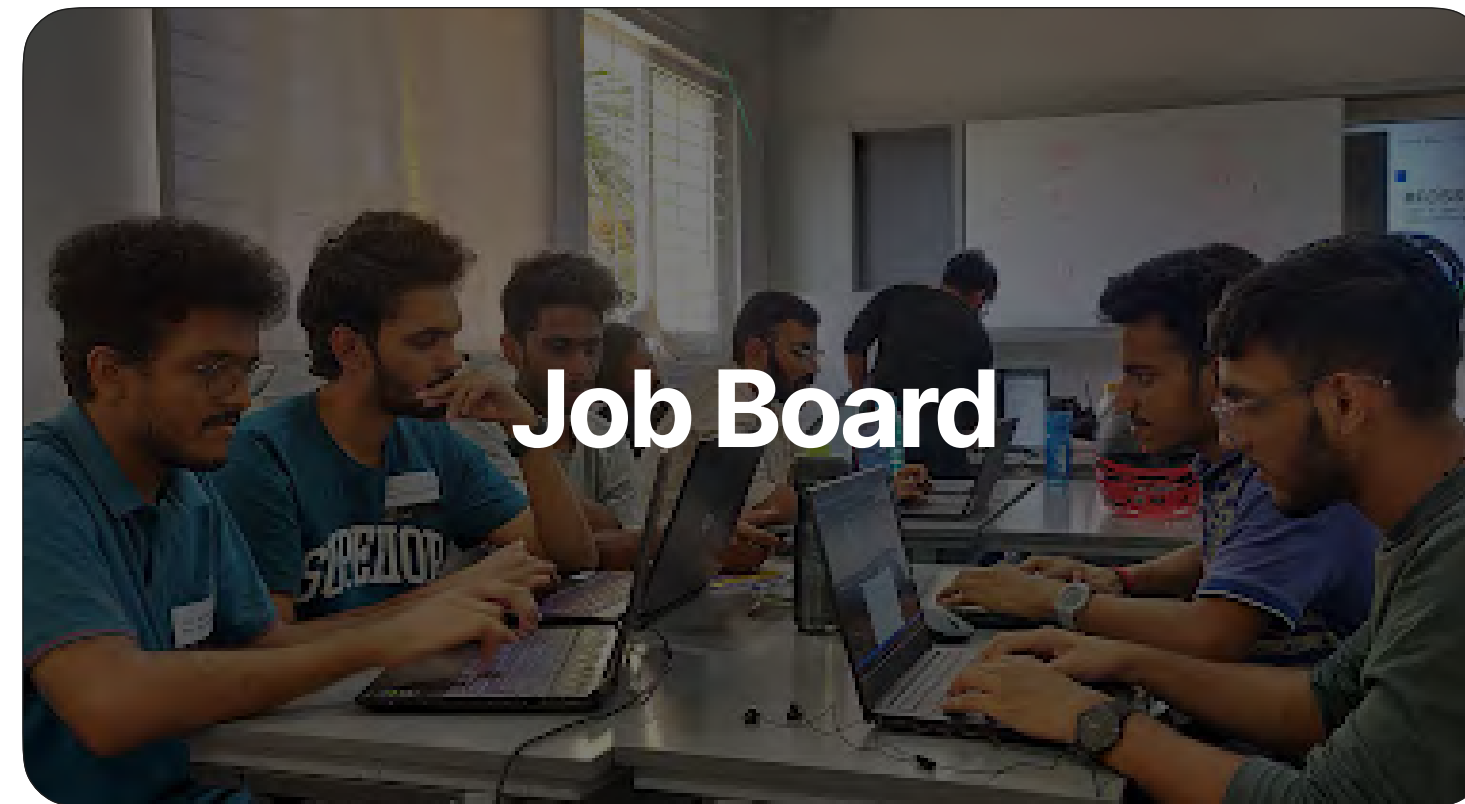
Community Days and Events



Mon School & FOSS Clubs



OASIS Network



Job Board



Public Policy Initiatives

Partnership Tiers & Contribution Levels

BENEFITS

	Bronze Annual Contribution 5 Lakh INR	Silver Annual Contribution 10 Lakh INR	Gold Annual Contribution 25 Lakh INR	Platinum Annual Contribution 50 Lakh INR	Patron Annual Contribution 1 Crore INR
Mention during all of our events throughout the year	✓	✓	✓	✓	✓
Blogpost about FOSS at the organization	✓	✓	✓	✓	✓
Logo on partnership page & newsletter	Small	Small	Medium	Large	Large
IndiaFOSS pass	10 Pass	15 Pass	20 Pass	25 Pass	30 Pass
Join monthly member's call	✓	✓	✓	✓	✓
Logo on Bangalore FOSS events (10-12 events) or city of your choice	—	Small	Medium	Large	Large
FOSS event at the office space	—	2 Event/ Year	4 Event/ Year	4 Event/ Year	4 Event/ Year
CTA during all of our events throughout the year	—	✓	✓	✓	✓
CityFOSS sponsorship discount	—	25%	50%	90%	90%
Sponsorship desk and branding at IndiaFOSS	—	—	✓	✓	✓
Podcast (around 60 min)	—	—	1 Podcast	1 Podcast	2 Podcast
Join the quarterly leadership call	—	—	—	—	✓

FOSS Grants Program

FOSS United offers grants to empower and advance FOSS projects in India. We provide financial support, mentorship, and resources to projects aligned with our mission.



17
Project Grants

₹2.32 Cr.
Grant Amount

Goals

Fostering innovation, enhancing FOSS project sustainability, and strengthening the FOSS ecosystem.

20
Event Grants

Community Days and Events



FOSS United organise and sponsors community days, meetups, and events that bring together FOSS enthusiasts and experts. These gatherings provide opportunities for networking, learning, and collaboration.

13

Cities

450+

Sessions
Delivered

9500+

Participation

4500+

Actively Engaged
Members

30+

Sponsors

50+

Community
Partners

Goals

Building a stronger FOSS community, promoting knowledge sharing, and fostering collaboration.

Capturing FOSS in Action

IndiaFOSS Conference, FOSS Meetups, and FOSS Hackathon



Mon School & FOSS Clubs



Mon School is FOSS United's flagship education initiative, promoting FOSS awareness and skills among students. FOSS Clubs at educational institutions encourage hands-on learning and collaboration.



6

Published Courses

11,022

Total Signups

 **Goals**

Nurturing the next generation of FOSS contributors, advocates, and innovators.

7,489

Active Learners

OASIS Network

FOSS United is a founding partner of the OASIS, which is a network of organizations united by the vision that Free and Open-Source Software (FOSS) can empower citizen sector organizations and communities to create positive impact at scale.



FOSS for NPO's



FOSS United have been helping non-profit organisations (NPO) get access to a large number of business tools that help them manage their day to day affairs easily, everything from HR, payroll, and accounting to customer relations and communications.



Goals

Leveraging FOSS for social good and making a meaningful impact on communities.

16

NPOs Supported

Job Board

FOSS United's job board connects FOSS professionals with career opportunities in partner organisations.



Access to the FOSS United Job Portal

Exclusive access to our job portal, connecting partners with talented FOSS professionals in India.

Streamline your hiring process by tapping into a pool of skilled individuals who share a passion for FOSS.

Access to the best software developer talent in the country across the 4000+ actively engaged community.

Goals

Bridging the talent gap, empowering FOSS professionals, and strengthening the FOSS job market.

Public Policy Initiatives



FOSS United engages in public policy advocacy to promote FOSS adoption and open standards. We collaborate with policymakers and organisations to create a more FOSS-friendly environment.



Goals

Shaping policies that facilitate FOSS growth and adoption in India, ensuring a level playing field for FOSS projects and communities.

IndiaFOSS conference 2022



2

Days

Bangalore

Location

48

Sessions Delivered

600+

Participation

**Hardware &
Software**

Hands-on Workshops

5

Hardware Stalls &
Community Spaces

8

Sponsors

24

Community
Partners

IndiaFOSS conference 2023



2

Days

Bangalore

Location

50

Sessions Delivered

1250+

Participation

5

Hands-on Workshops

22

Hardware Stalls &
Community Spaces

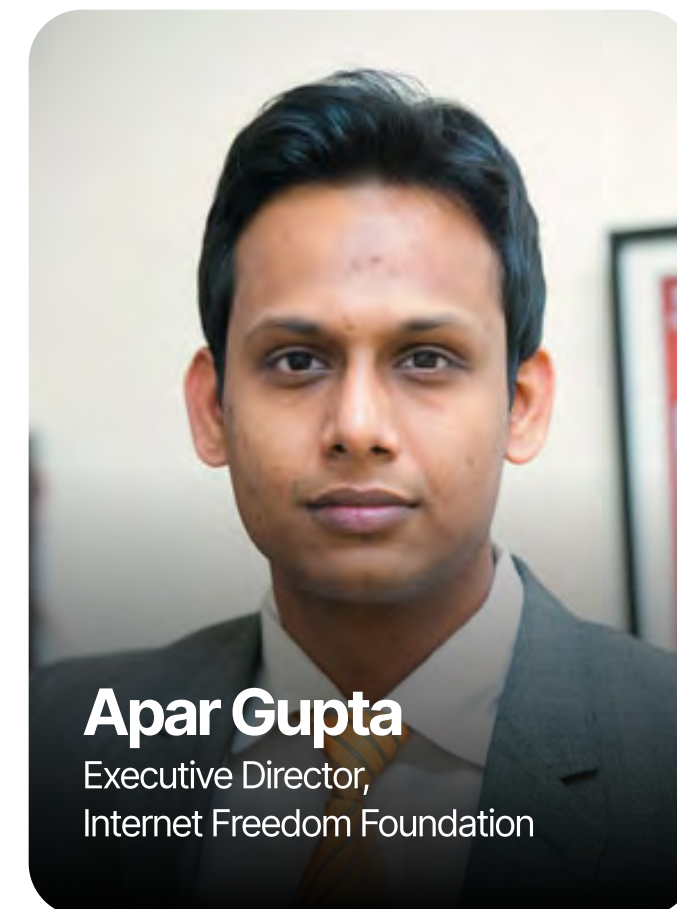
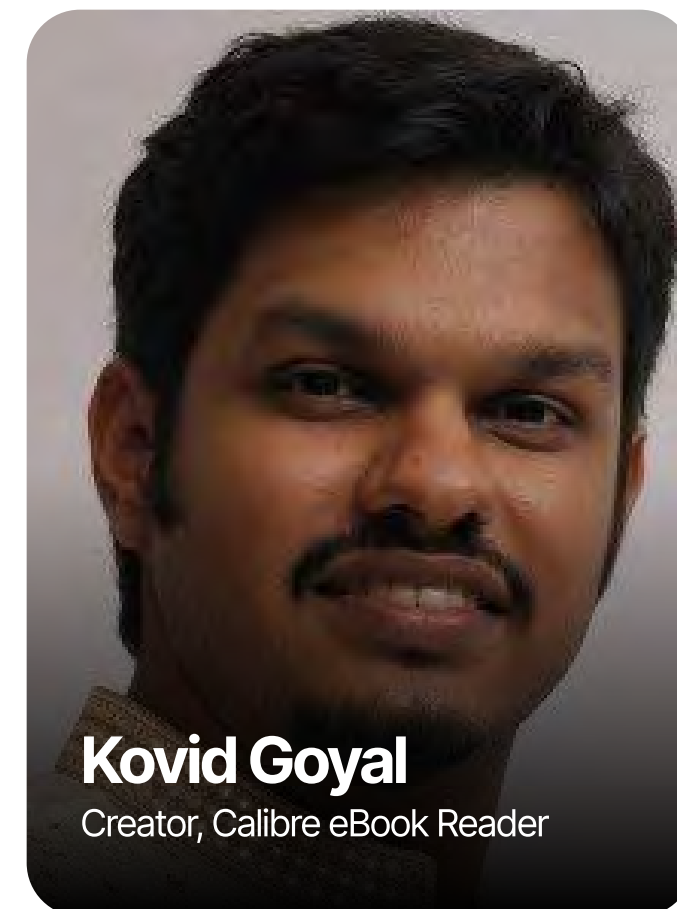
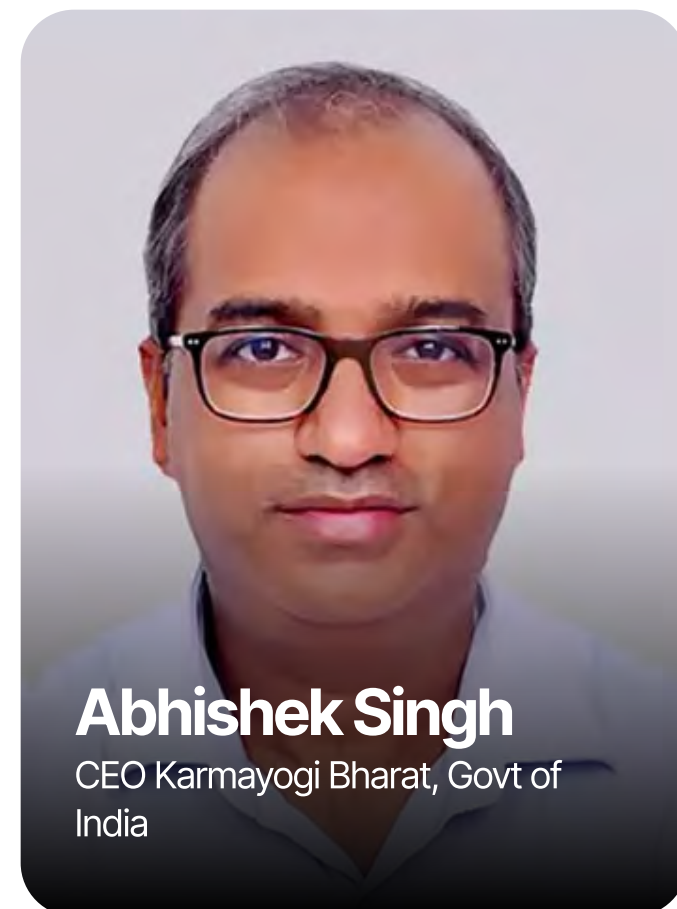
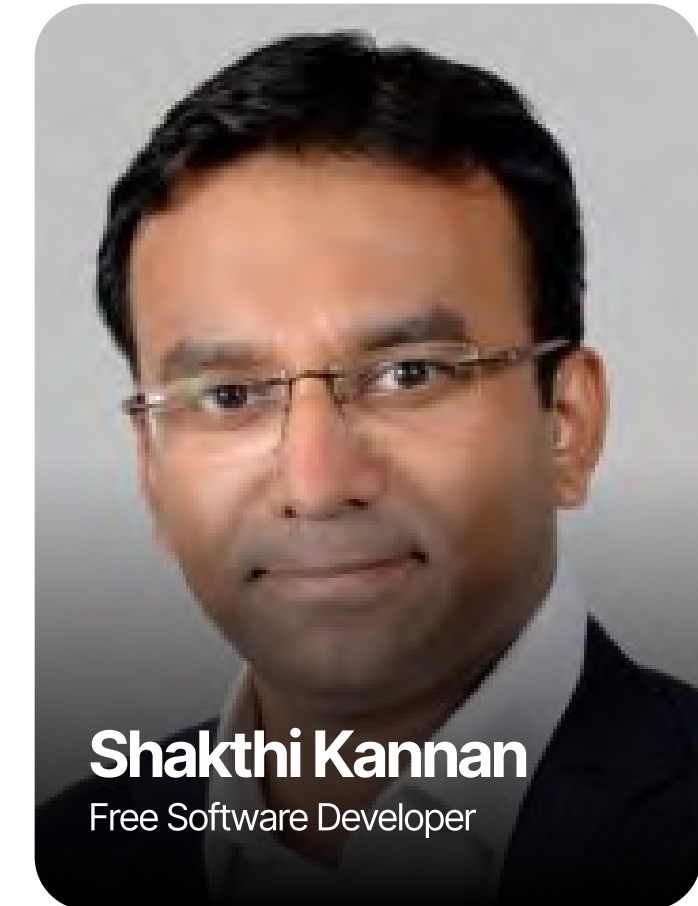
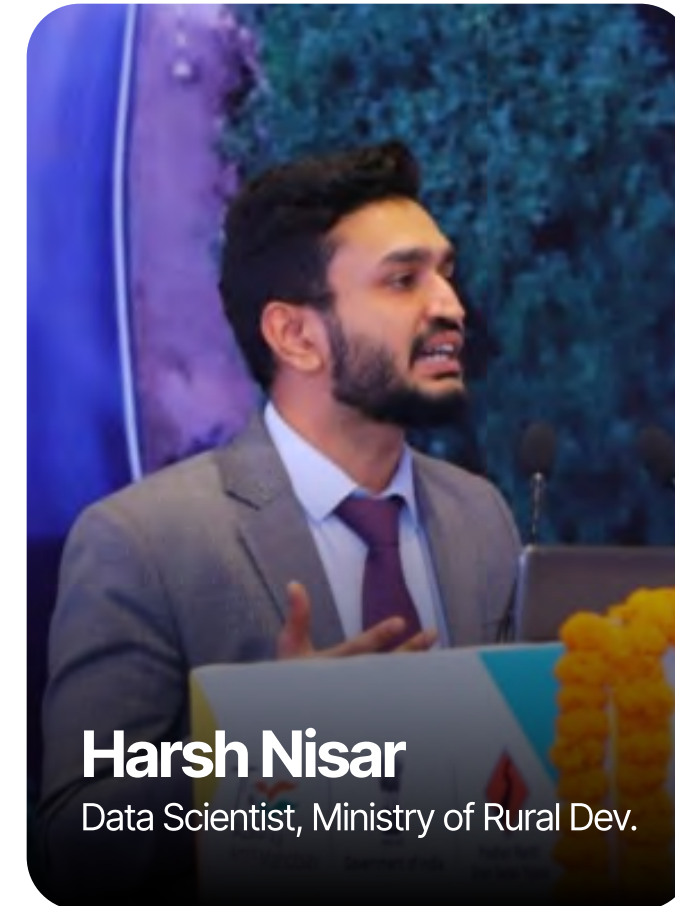
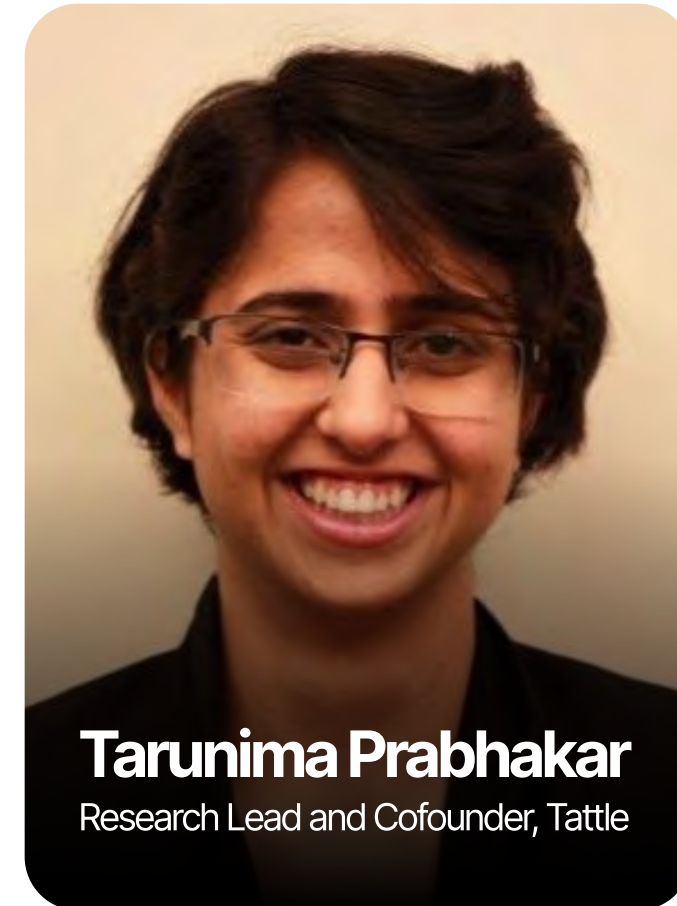
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Sponsors

26

Community
Partners

Noteworthy Participants



Where does our Community Spend Time



 Meetup & Conference

 Telegram & Web-Forum

 Monthly Newsletter

 Website

 Social Media Channel

 Podcast

 Blog Post

 Community Call

Community Benefits



Access to India's Thriving FOSS Ecosystem

Access to 9,500+ & growing FOSS developer community throughout the year.

Demonstrated Commitment to FOSS and Open Source Principles.

Contribution to a Democratic and Equitable Digital Landscape.

Access to FOSS Projects, FOSS News, Stories, Insights.

Income Tax Benefit for Donors - 80G and CSR Certificate.

Opportunities for Joint Initiatives and Projects.

Increased Visibility and Networking.

What's cooking for 2024?



15+

City Chapters

200+

Events

800+

Talks/Sessions

11000+

Participation

20+

College Clubs

150+

Projects During FOSS Hack

50+

Community
Partnerships

Industry + FOSS



FREE AND OPEN SOURCE, OPEN MINDS, INFINITE POSSIBILITIES

Almost all tech companies use FOSS in some way or the other.

Barely anyone acknowledges the use of FOSS technologies.

Even lesser organisations support or contribute back to the community that builds these technologies.

Our Partnership Philosophy



Commitment to Mutual Growth

We believe in fostering partnerships that benefit both parties.

Community-Centric Approach

Our partnerships prioritise the FOSS community's interests.

Long-Term Commitment

We seek partners who share our vision for sustainable FOSS growth.

Collaborative Innovation

We encourage collaborative projects that advance FOSS in India.

Transparency and Accountability

We maintain open communication and accountability in partnerships.

Our Current Partners



Patron



Gold



Silver



Bronze



Why Partner With FOSS United?



Commitment to FOSS Growth in India 🇮🇳

Access to a Network of Innovators

**Influence the Future of FOSS
Development**

**Contributing to a More Democratic and
Equitable Digital World**

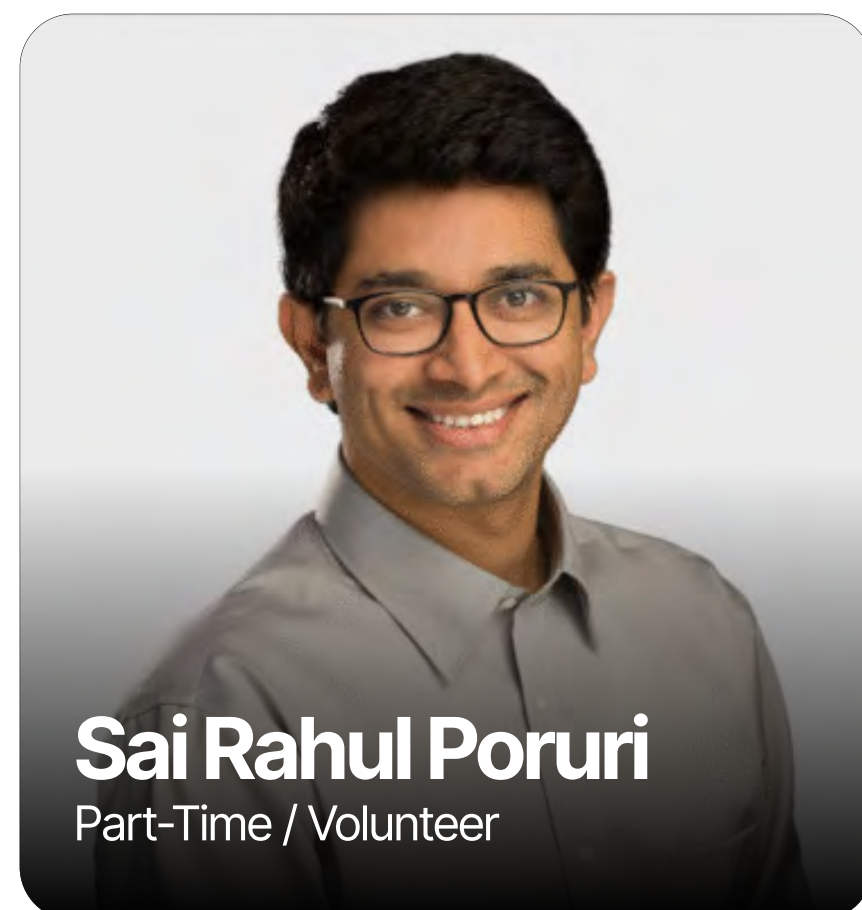
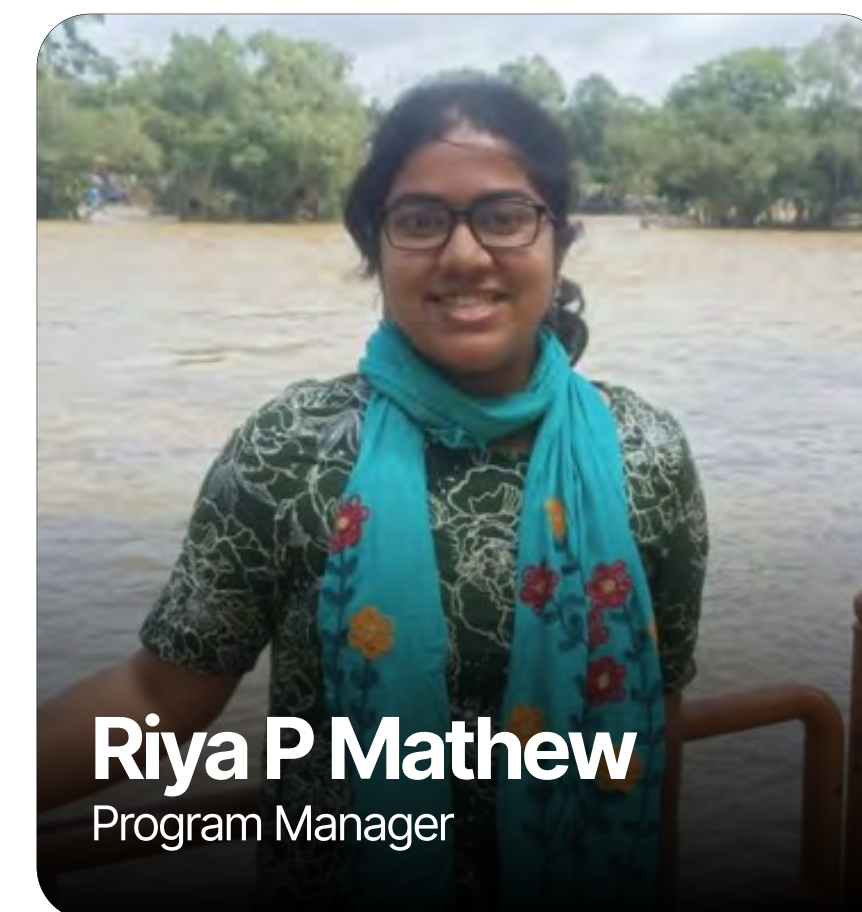
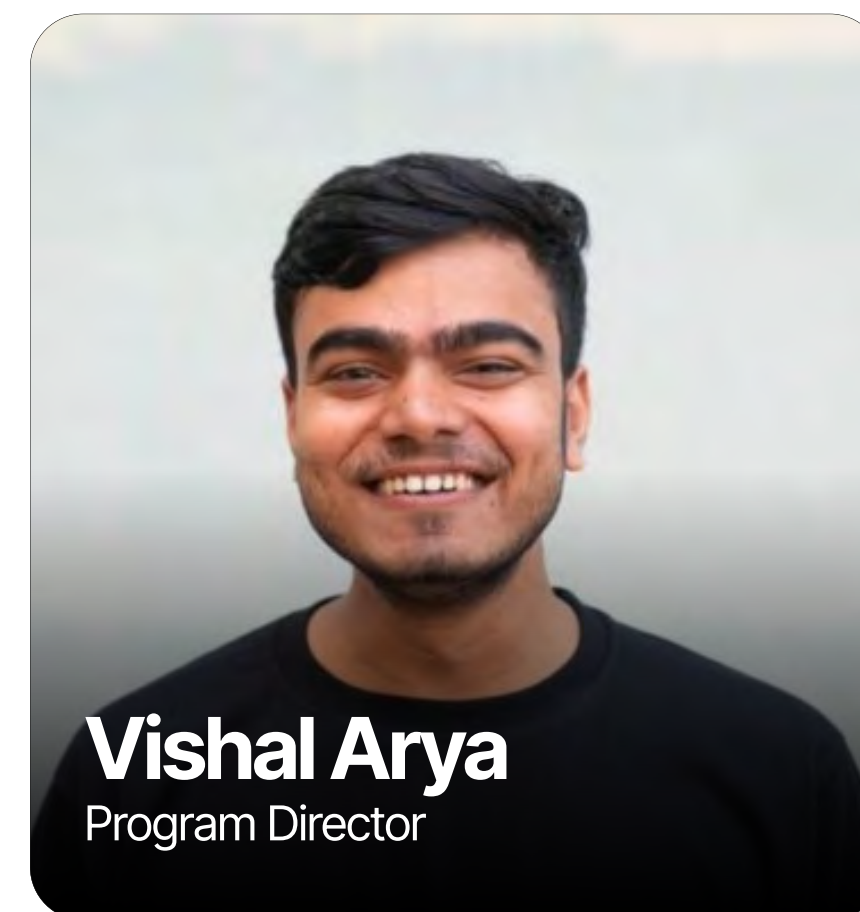
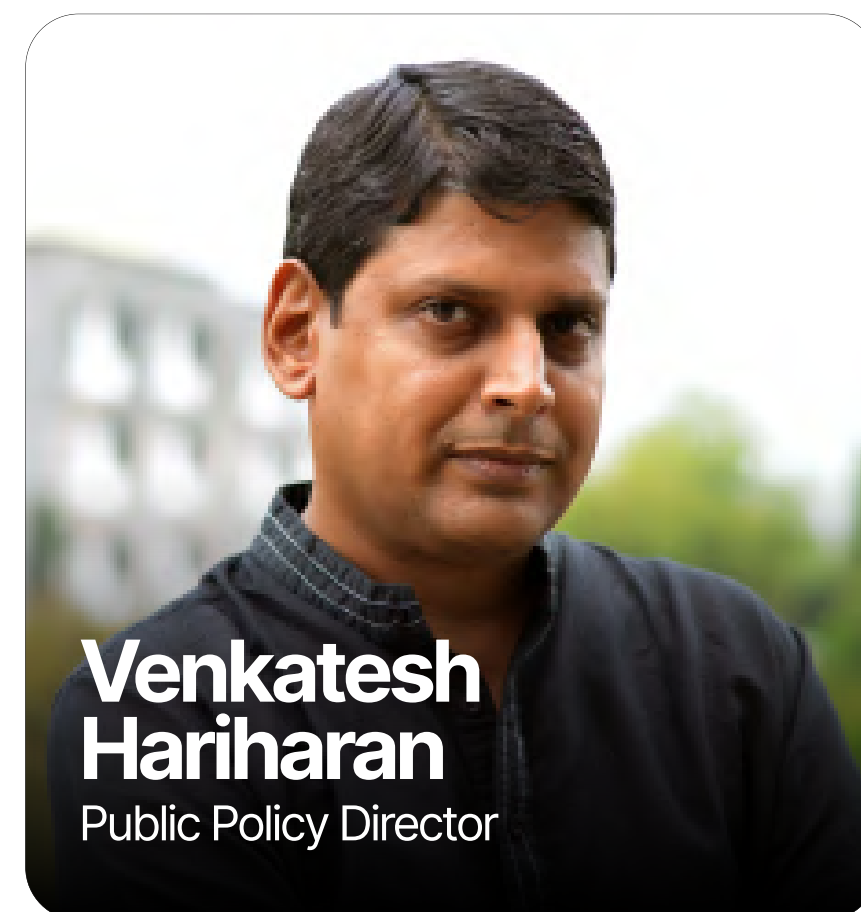
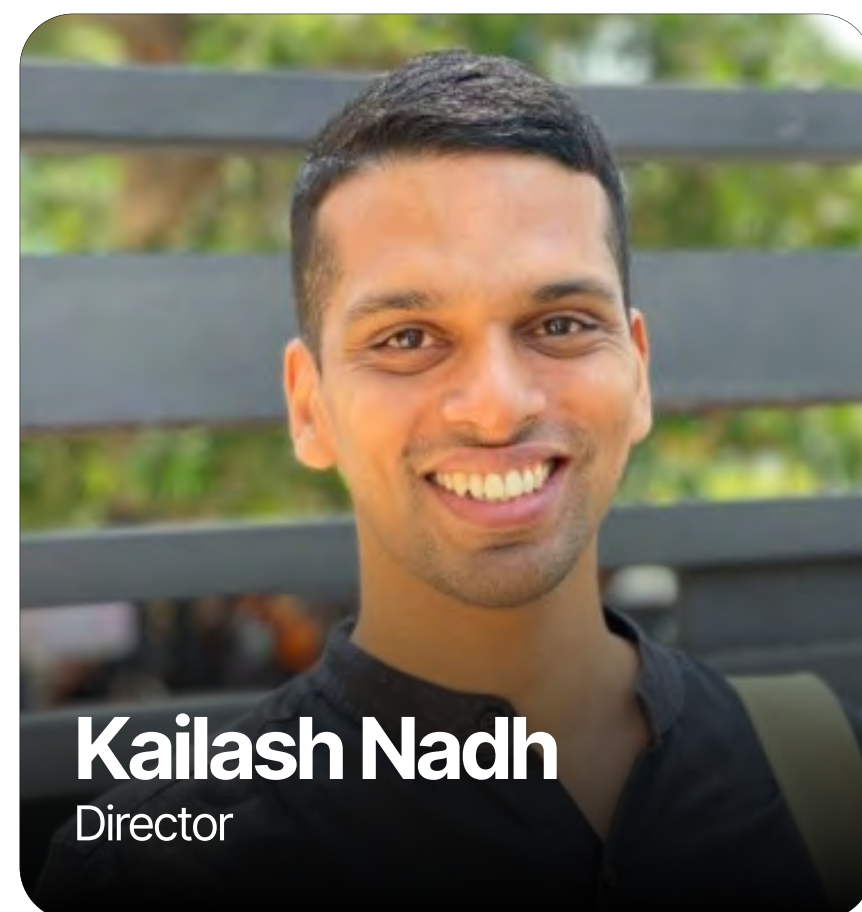
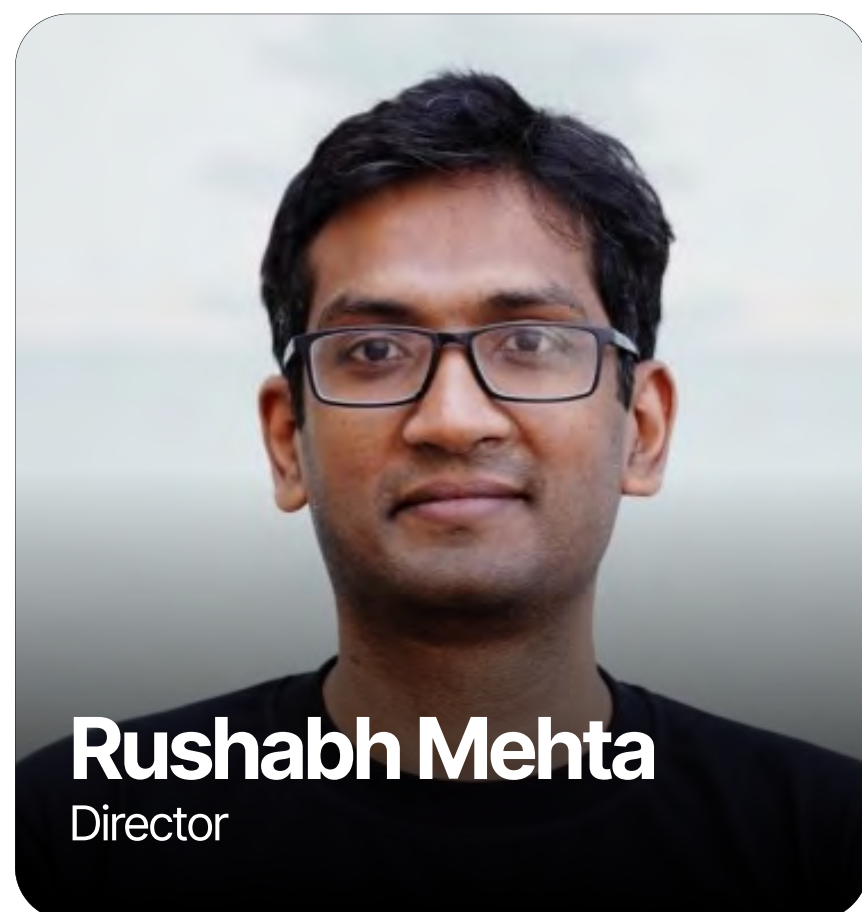
Gain Exposure in the FOSS Community

Past Industry Partners/Sponsors



- **Contributing to FOSS Growth:** These partnerships have played a pivotal role in advancing the FOSS ecosystem in India and beyond.
- **Building a Stronger Future:** While they may be past partners, the impact of their support continues to shape our journey towards a brighter digital future.

Meet our Team



Get in touch with us



fossunited.org



foundation@fossunited.org



**FOSS
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